INDUSTRY GUIDE SHEET

Chemical & Related Paper Mills Accountants Food & Beverage Manufacturing Food Processing & Advertising/Public Manufacturing, Misc Relations Chiropractors Sales Marine Transport Aerospace, Defense Civil Servants/Public Food Products Manu-Meat processing & Contractors Officials facturing products Clergy & Religious **Food Stores Agribusiness Medical Supplies** Organizations Agricultural Services For-profit Education Mining & Products Clothing Manufac-Foreign & Defense Misc Manufacturing turing Agriculture Policy & Distributing Coal Mining Air Transport Forestry & Forest Motion Picture Colleges, Universities **Products Airlines** Production & Distri-& Schools Foundations. Philanbution Alcoholic Beverages Commercial Banks thropists & Non-Prof-Music Production Alternative Energy Commercial TV & Natural Gas Pipelines **Production & Services** Radio Stations **Funeral Services Architectural Services** Newspaper, Maga-Communications/ Gambling & Casinos zine & Book Publish-Attorneys/Law Firms Electronics Garbage Collection/ **Auto Dealers** Computer Software Waste Management Non-profits, Founda-Auto Manufacturers tions & Philanthro-Construction Gas & Oil pists Banking, Mortgage Credit Unions General Contractors Nurses Banks, Commercial Crop Production & Government Employ-Nursing Homes/Hos-Basic Processing Banks, Savings & pitals Gun Control Cruise Ships & Lines Nutritional & Dietary Bars & Restaurants Dairy **Gun Rights** Supplements Beer, Wine & Liquor Defense Health Oil & Gas Books, Magazines & Defense Aerospace Health Professionals Payday Lenders Newspapers Defense Electronics Health Services/ Pharmaceuticals / Broadcasters, Radio/ **HMOs** Defense/Foreign Poli-**Health Products** Hedge Funds cy Advocates Phone Companies Builders/General **Dentists** Home Builders Contractors Physicians & Other Doctors & Other Hospitals & Nursing Health Professionals **Building Materials &** Health Professionals Homes Equipment Postal Unions Hotels, Motels & Drug Manufacturers **Building Trade** Poultry & Eggs Tourism Unions Education **Power Utilities Human Rights Business Associations Electric Utilities** Printing & Publishing Ideological/Single-Is-Electronics Manufac-**Business Services** Private Equity & Inturing & Equipment Cable & Satellite TV vestment Firms Industrial Unions Production & Distri-Energy & Natural Professional Sports. Resources Insurance bution Sports Arenas & Internet Candidate Commit-Entertainment In-Related Equipment & tees dustry Services Labor Environment Candidate Commit-**Public Employees** Lawyers & Lobbyists Unions tees Farm Bureaus **Public Sector Unions** Law Firms Universities, Colleges Car Dealers & Schools Farming Radio/TV Stations Leadership PACs Car Manufacturers Finance / Credit Com-Vegetables & Fruits Railroads Livestock Casinos / Gambling panies Venture Capital Real Estate Lodging / Tourism Cattle Ranchers/Live-Finance, Insurance &

Music Production Recreation / Live Entertainment Religious Organizations/Cleray Residential Construc-Restaurants & Drinking Establishments **Retail Sales** Retired Savings & Loans Schools/Education Sea Transport Securities & Investment Special Trade Contractors Sports, Professional Steel Production Stock Brokers/Investment Industry Student Loan Companies Sugar Cane & Sugar **Beets Teachers Unions** Teachers/Education Telecom Services & Equipment Telephone Utilities **Textiles** Tobacco Transportation Transportation Unions Trash Collection/ Waste Management Trucking TV / Movies / Music TV Production

Women's Issues

Recorded Music &

Logging, Timber &

Real Estate

stock