Mary Cheathan KING
REAL ESTATE

the HOLIDAYS *are* here!

Oysters, gift guides, recipes– oh my!

Plus, the inside scoop of what you need to know about new opportunities within Carteret County's real estate market.
Starting on pg. 15

a note *from* mary cheatham

Is there anything better than fall on the Crystal Coast? The water is warm, the beaches are less crowded and that post-summer routine we dreaded actually provides more comfort than we expected. If you're lucky enough to spend time at the beach as the seasons change and want to make the most of it, our team has your back!

Our goal at MCKRE is to be your guide for all things local, from weekend events to ways to give back. Our theme for this issue of our magazine is winning the season by maximizing each moment and each interaction. In the pages that follow, we hope to provide a fresh perspective on our area that will make your time spent here better, one day at a time.

SINCERELY,

Mary Cheatham

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MCKRE Gives

MCKRE GIVES

MCKRE Gives is dedicated to supporting local non-profit organizations and directly helping those who make a difference in Carteret County. When you choose Mary Cheatham King Real Estate you are a part of this ongoing effort to change the lives of the folks of this community.

LEARN MORE BY VISITING
www.MCKREGives.com

Carteret County's

market of the moment

WHY SELL NOW?

In the past, a strategy that has worked exceptionally well for our sellers is to take advantage of lower inventory at the end of Q4 and beginning of Q1. Statistically, inventory sees an uptick at the end of Q1, which means buyers will be provided with more property options to choose from, bringing sale prices down due to this increased supply. Right now we're seeing a trend of sellers who are prepared to move and want to take advantage of top dollar but they're unsure of where to go. Here are a few strategies sellers are employing to maximize the sale of their home right now:

1. Sellers are postponing their closing.
2. Sellers are closing and leasing the home back from the buyer. We love this strategy because sellers have cash in hand and are ready to make an offer when the right house comes along!
3. Sellers are finding an interim solution until they're ready to buy (which is not as difficult to find during the off season!).

We always recommend reaching out so we're aware of your specific needs and can notify you of new properties that come on the market (oftentimes even before they hit the market!).

Do you want to get ahead before the influx of properties hit the market in 2022? Reach out today for a customized plan for your property!

252.518.5222
info@MaryCheathamKing.com

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MORTGAGE TEAM CIMG
NMLS 91606 • NMLS 39460

From "Carolina to the Coast" the Robby Oakes Team provides local service and outstanding rates. Robby has been ranked North Carolina's #1 lender since 2014. Contact Robby to review your mortgage today!

252.497.8330
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A GIFT FOR HOMEOWNERS

In recent months, we've seen a huge amount of growth in the real estate market, due to many variables — low mortgage rates, low inventory and the pandemic all played a part. The end result has been increasing property values which is great news for homeowners and sellers, but there is a benefit for buyers, too!

The higher home prices we're seeing will push up conforming loan limits which are reset every year and are established according to national home price increases. The conforming loan limit, or the annual cap, is the maximum dollar amount that a lender can guarantee.

The FHFA's House Price Index showed that home prices increased an average of 7.42 percent between the third quarters of 2019 and 2020. The baseline conforming loan limit will increase by that same amount. There are many benefits to getting a conforming loan, including a total lower cost of borrowing, a lower APR and being able to work with preferred lenders. This just goes to show that your glass can be half-full and you can fill it up, too!

SOUP FOR THE SOUL

Is there anything more comforting than a warm cup of soup on a chilly day? Our team compiled some favorite recipes for you to try this winter!

meg's favorite!

TURKEY + WILD RICE SOUP
WITH HOLIDAY LEFTOVERS

2 TBSP. OLIVE OIL
1 CUP YELLOW ONION, DICED
1 CUP CARROT, DICED SMALL
1 CUP CELERY, DICED SMALL
4 CLOVES GARLIC, MINCED
1 TSP SALT
1/2 TSP. BLACK PEPPER
8 CUPS CHICKEN BROTH
(OR HOMEMADE TURKEY STOCK)
2 BAY LEAVES
1/2 TSP. DRIED THYME
1/2 TSP. DRIED ROSEMARY
1/2 TSP. DRIED OREGANO
DASH OF CAYENNE PEPPER
1 CUP UNCOOKED WILD RICE
2 CUPS COOKED, DICED TURKEY
3/4 CUP NUTPODS DAIRY-FREE CREAMER
2 TBSP. ARROWROOT FLOUR

1. Heat oil in a large pot over medium heat. When hot, add the onion, carrot, celery, garlic, salt and pepper. Cook, stirring, until the veggies are just tender, about 5 minutes.

2. Add the broth, bay leaves, thyme, rosemary, oregano and cayenne. Stir to combine and increase heat so that it comes to a boil. Once the soup is boiling, reduce the heat to a low simmer. Add the diced turkey and the uncooked wild rice. Cover and cook until the rice is tender, about 45 minutes.

3. After the rice is tender, uncover and increase the heat so that is it simmering more vigorously, but not boiling.

4. In a small bowl, combine the dairy-free creamer and arrowroot flour and whisk until arrowroot has dissolved. While slowly stirring the soup, pour in the creamer/arrowroot mixture until it is well combined. Continue to cook, uncovered and simmering, stirring often until it has thickened, 5 to 10 more minutes. Top with leftover stuffing and enjoy!

susan's favorite!

SLOW COOKER OYSTER STEW

WITH MUSHROOMS

4 TBSP. BUTTER
1 ONION, DICED
2 GARLIC CLOVES
1/4 TSP. RED PEPPER
1/4 TSP. PAPRIKA
1/4 TSP. SALT
1/2 TSP. BLACK PEPPER
6 CUPS HALF + HALF
1 TSP. DRIED PARSLEY
16 OZ. RAW OYSTERS, UNDRAINED

1. Heat butter over medium heat in large saucepan. Add diced onion and saute until tender, about 5 minutes. Grate in garlic and continue to saute for another 1-2 minutes. Add red pepper flakes, paprika, salt, black pepper, stir to toast.

2. Drain oysters and reserve liquid (oyster liqueur). Reduce heat to low, add milk, parsley and oyster liqueur. Cook over low heat until mixture begins to steam and bubbles start to appear around the edge. Do NOT boil. Add salt and pepper to taste.

3. Add oysters and continue to cook over low heat until oysters begin to curl on the edges. Serve and enjoy!

kate's favorite!

BUTTERNUT SQUASH BISQUE

WITH APPLES + WARM SPICES

32 OZ BUTTERNUT SQUASH, CUBED
2 TBSP. OLIVE OIL
1/4 TSP. GROUND CINNAMON
1 HONEYCRISP APPLE, CUBED
1/2 YELLOW ONION, DICED
1/2 CUP HEAVY CREAM
32 OZ VEGETABLE BROTH
1/2 TSP. GROUND TURMERIC
1/2 TSP. CURRY POWDER
1 TSP. SALT
1/2 TSP. PEPPER
THYME LEAVES FOR GARNISH

1. Preheat oven to 425°F, then place cubed butternut squash on a large baking sheet. Drizzle squash with 1 tbsp. olive oil and sprinkle with cinnamon. Roast for 30 minutes.

2. In a medium pot, add the remaining 1 tbsp. olive oil and turn heat to medium. Add onion and apple, and saute until onion is translucent. When the quash is done, remove it from the oven and add to the apple and onion.

3. Add broth and heavy cream to the pot, then add turmeric, curry powder, salt and pepper. Bring to a boil then reduce to a simmer for 20 minutes.

4. Using an immersion blender or stand blender (in batches), blend the soup until smooth. Serve and garnish with thyme leaves!

BE THE oyster roast host WITH THE most

Our friends at Blue Ocean Market know the value of fresh seafood. So, we enlisted their help in educating us on one of our favorite chilly-weather faves: oysters! With oyster season upon us, we thought you'd like to know their tips on how to be a pro at your next oyster roast, too!

BEFORE *(the selection)*

When selecting oysters for your upcoming roast, look for unbroken shells, ensure the oysters were stored correctly, and they don't have hollow or rattling sounds. You also want to ensure there is a good smell – not rotten or sour. A good question to ask: when were the oysters were harvested? After five to seven days, the quality of the oyster begins to decline – the meat will not be as plump and juicy.

DURING *(the method)*

Many people enjoy oysters many different ways to include fried, steamed, grilled, Rockefeller, etc. A simple method of preparation that is *always* delicious is to put your oysters on a hot grill and grill them until they pop open. While the oysters are cooking, place 2 tbsp. of salted butter with 1 tbsp. of lemon juice in a small bowl and microwave until the butter has melted. Dip the grilled oyster meat in the melted lemon butter and enjoy!

AFTER *(the disposal)*

To discard empty oyster shells, find a local recycler and drop them off. For example, Carteret Community College and the Coastal Federation are two of the many entities that provide this recycling service locally. Additionally, try crushing a few shells and put them around your fig trees – the figs will love the calcium in the shell!

how to be a shuckin' pro

STRAIGHT FROM BLUE OCEAN MARKET'S CHEF JEREMIAH TRYON

1. "When consuming raw, don't shuck an ice cold oyster – let it sit at room temperature for half-an-hour. Before shucking, tap the oyster shell where the abductor muscle is located (toward the center of the shell). Shuck from the hinge as normal on a flat surface with a towel."

2. "If you are cooking a live oyster – whether baked, grilled or steamed – the oyster will steam itself from the inside out and will open when it is done. When grilling for an oyster roast, soak the burlap the oysters came in with water and lay it on top of the oysters while they are grilling. This will help them pop open faster with the added steam."

3. "Oyster shells are often hard to present nicely because they slide all over the plate. To combat that, put a layer of sea salt on the plate to stabilize the oysters when serving dishes like Rockefeller or Casino. To take it up to another level, add aromatics like star anise, juniper berry or pickling spice to the salt for a wonderful aroma to accompany your beautifully presented oyster."

kelly's favorite 2021 event!

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David & Heidi Tucker

OWNERS OF BLUE OCEAN MARKET

Catch and Eat

BLUE OCEAN

MARKET

FOR FRESH, LOCAL SEAFOOD:

252.726.4886 • www.BlueOceanMarketNC.com

2400 Bridges St. • Morehead City

108 Atlantic Beach Cswy. • Atlantic Beach

THE SEASON OF GIVING

The holidays are filled with family, friends, comfort food, bright spirits and, our favorite, gift giving! This year, shopping local is more important than ever, and our friends at So & Sew Boutique, Jarrett Bay Clothing Co., The Posh Pelican, Complexion MedSpa & Aesthetics and Z&Z Designs have curated their favorite gift picks to give this season. We can't wait for you to flip through MCKRE's 2021 Holiday Gift Guide – happy shopping, y'all!

landie's favorite annual event!

CARTERET +CURATED

FOLLOW @CARTERET.CURATED ON INSTAGRAM FOR EVEN MORE GIFT IDEAS THROUGHOUT THE HOLIDAY SEASON!

baskets + bows

with so & sew boutique

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1

lori's favorite!

2

3

stephanie's favorite!

WWW.SOANDSEWBOUTIQUE.COM • 252.808.3008

4426 ARENDELL ST. (SUITE 7A) IN MOREHEAD CITY

tees + tight lines

with jarrett bay clothing co.

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1

BORN TO FISH CAMO MESH TRUCKER • $30
These performance hats are lightweight and made from Tritech fabric to help your son look and stay cool. For extra comfort, this cap features a performance mesh sweatband!

jessica's favorite!

2

WOMEN'S COWL NECK PULLOVER • $32
For your pal who loves a cozy night in, this 100% polyester fluffy fleece, custom Jarrett Bay embroidered cowl neck pullover features velvet drawstrings, relaxed neckline, salt and pepper cuffs and – our favorite – thumb holes!

melissa's favorite!

COASTAL COLLECTION JARRETT BAY CANDLES • $22
Soy candles in luxury 8-ounce matte white ceramic jars. Custom created scents reminiscent of our coastal home. 100% soy wax. Hand poured in Beaufort in small batches

3

4

lana's favorite!

GOODR SUNGLASSES • $25-35
Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional sunglasses that everyone can afford.

MEN'S LEATHER BELT • $42
Sizes 28-46 - Jarrett Bay royal embroidered leather belt with embossed Classic Logo

5

with the posh pelican

apparel + accessories

The Posh Pelican, located in Atlantic Beach, is always brimming with the latest fashions for all ages and every budget, always serving others from the heart. This is your one-stop-shop, whether you're looking for a gift for a gal in your life or if you're searching for your own holiday party outfit.

kristin's favorite!

1

SQUEEZE DE CITRON CLUTCH • $88

No outfit is complete without the perfect accessory! This woven statement clutch is perfect for your fashion-forward friend who loves quality clothing and accessories. Be sure to peruse their vast collection of jewelry, handbags and shoes – accessories always make a great gift!

andie's favorite!

2

CARDSTOCK NOTE CARDS • $18

Help your bestie make her list and check it twice with this adorable to-do list! Pair it with any of Posh Pelican's surcees – from candles to travel accessories – for a gift bundle that will be used daily.

COPPER WINE GLASS SET OF 4 •$80

Looking for the perfect hostess gift? The Posh Pelican offers a wide variety of glasswear, home decor and entertaining pieces, just like this copper glass set! Plus, these can be used all year long, whether entertaining or enjoying an evening at home.

blair's favorite!

3

LONG PUFF JACKET • $310

Is your sister heading to colder climates in 2022? A thoughtful way to wish her safe travels is with a fabulous piece of outerwear, like this perfectly posh puffer.

4

skincare + serenity

with complexion medspa & aesthetics

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1

lisa's favorite!

ALPHARET OVERNIGHT CREAM BY SKIN BETTER SCIENCE • $125

Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional sunglasses that

LEATHER DOPP KIT BAG • $40-70 (SIZE DEPENDENT)

Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional sunglasses that everyone can afford."

2

3

MICRODERMABRASION CREAM BY CLINICIANS COMPLEX • $70

Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional

SPA ROBE BY MAJESTIC INTERNATIONAL • $80

Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional

4

BREAKOUT BOX BY PATCHOLOGY • $20

Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional sunglasses that everyone can afford."

5

belinda's favorite!

necklaces+novelties

with z&z designs

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cameron's favorite!

1

BORN TO FISH CAMO MESH TRUCKER • $30
Our performance hats are lightweight and made from Tritech fabric to help you look and stay cool in the summer heat. For extra comfort, they feature a performance mesh sweatband.

liz's favorite!

2

WOMEN'S COWL NECK PULLOVER • $32
100% polyester fluffy fleece, custom Jarrett Bay embroidered left chest detailing, velvet drawstrings, relaxed neckline, salt and pepper cuffs with thumb holes.

COASTAL COLLECTION JARRETT BAY CANDLES • $22
Soy candles in luxury 8-ounce matte white ceramic jars. Custom created scents reminiscent of our coastal home. 100% soy wax. Hand poured in Beaufort in small batches

3

4

laura's favorite!

MEN'S LEATHER BELT • $42
Sizes 28-46 - Jarrett Bay royal embroidered leather belt with embossed Classic Logo

5

GOODR SUNGLASSES • $25-35
Tons of styles and colors, polarized, non-reflective lens. From their site "We're all about creating fun, fashionable, and functional sunglasses that everyone can

IT'S THE HOLIDAY SEASON

CRYSTAL COAST EVENTS

MARK YOUR CALENDAR!

Our 5th Annual Toys for Tots Holiday Celebration is just around the corner! Join us on the porch of The Friendly Market on December 3rd from 4-6pm for live music, a wine tasting, giveaways, hors d'oeuvres and special time spent with fellow community members and friends. All you need for entry is a new, unwrapped toy, which will be donated to local kids in need through Eastern NC's Toys for Tots. We can't wait to see you!

THE DETAILS

WHO MCKRE & The Friendly Market

WHAT 5th Annual Toys for Tots Holiday Celebration

WHEN Friday, December 3rd from 4-6pm

WHERE The Friendly Market Front Porch

HOW Bring a new, unwrapped toy as your ticket to enter!

WHY So every local child can have a gift to open on Christmas morning

Can't make it in person and still want to support the cause? Donate through our GoFundMe and we will do the toy shopping for you!

DONATE AT WWW.MCKREGIVES.COM

Mary Cheatham with friend and owner of The Friendly Market, Mindy Fitzpatrick, at the 2019 Toys for Tots Holiday Celebration!

SATURDAY, NOVEMBER 27

pleasants' favorite!

SMALL BUSINESS SATURDAY
Support local businesses across the county!

EMERALD ISLE CHRISTMAS PARADE
2-3pm Hwy 58 & Emerald Drive

SMALL BUSINESS WEEKEND
Friday-Sunday • The Market at Cedar Point

THURSDAY, DECEMBER 2

TRADERS IN BEAU COAST HOLIDAY POP UP
Beau Coast

FRIDAY, DECEMBER 3

5TH ANNUAL TOYS FOR TOTS HOLIDAY CELEBRATION
The Friendly Market • 4-6pm

SATURDAY, DECEMBER 4

HOSPICE HOUSE GINGERBREAD FESTIVAL
Crystal Coast Civic Center • 11am-8pm

annie's favorite!

CHOWDER & CHEER
Downtown Morehead City • 12-5:30pm

BREAKFAST WITH SANTA
Floyd's 1921 • 8:30-11:30 am

mary's favorite!

CRYSTAL COAST CHRISTMAS FLOTILLA
Morehead City & Beaufort Waterfronts • 5:30pm

CHRISTMAS NIGHT MARKET
The Market at Cedar Point • 3-9pm

SATURDAY, DECEMBER 11

MOREHEAD CITY CHRISTMAS PARADE
Morehead City Waterfront • 11:00am

CHRISTMAS CANDLELIGHT TOUR
Beaufort Historic Site - • 5-8pm

brittany's favorite!

a DEVELOPMENT deep dive

While we're currently enjoying the season of giving, we're quickly approaching the season of new opportunities, and we want to equip YOU with the inside scoop about new communities popping up right here in Carteret County!

MEET OUR DEVELOPMENT COORDINATOR, CAMERON!

Did you know that MCKRE has an expert solely devoted to working with new construction developments here on the Crystal Coast? Meet Cameron Zurn. Cameron works in tandem with Mary Cheatham to make sure developers who choose to work with our team are set up for success and that local agents and potential buyers are kept in the loop every step of the way.

WWW.PELTIER-POINT.COM

peltier point

Peltier Point radiates private island vibes with its exclusive location and prestigious address. A birds-eye view reveals the secluded and secure setting of these six lots and the jewel-toned waters of both Bogue Sound and Peltier Creek that surround the point.

Each resident will have a deep-water dock with a choice of one slip or two right on the creek for convenience and protected deep water access.

With plenty of shared green space, Peltier Point is designed to inspire and foster a deep sense of community and to foster connections among its neighbors. Living here will be a celebration of the charm and enchantment of the Crystal Coast and all it has to offer.

3 THINGS YOU NEED TO KNOW ABOUT PELTIER POINT:

1. Six lots with unparalleled views will make up this private, gated community, complete with a whiskey dock for evening cocktails watching the sunset.

2. Owners will always have a view of both Peltier Creek and Bogue Sound. No structure will ever be built upon the shared common space.

3. Hog slat docks on Peltier Creek will be installed as part of pricing with the option of two slips. Owners also have the availability of installing a pier on Bogue Sound.

PELTIER POINT

WWW.SHOWBOATCOTTAGES.COM

showboat cottages

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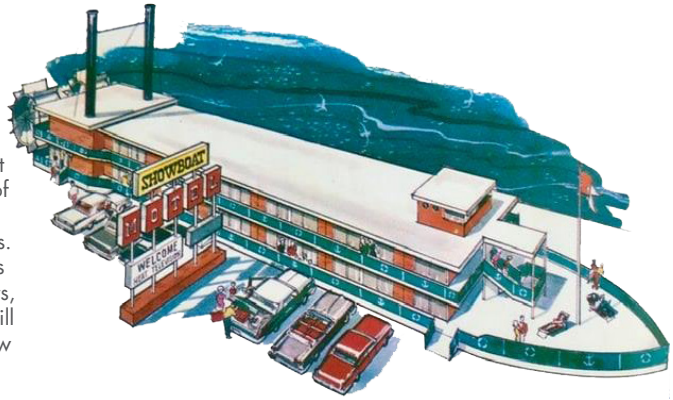
FUN FACT

The site of Showboat Cottages was formerly home to The Showboat Motel (pictured), one of the first motels built on the island in the 1960s. While the site itself has changed over the years, the long-time legacy will live on through this new community!



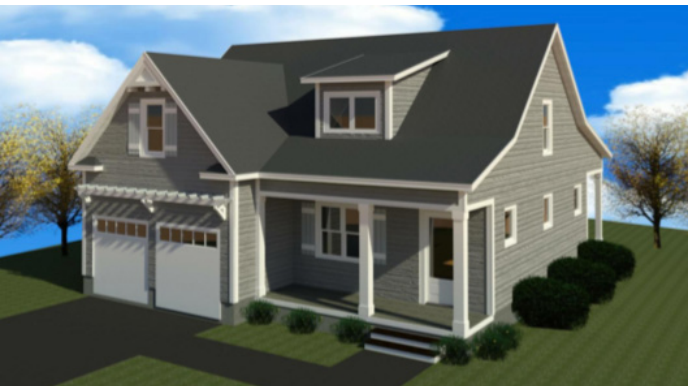
3 THINGS YOU NEED TO KNOW ABOUT SHOWBOAT:

1. A private, backyard boat slip conveys with each unit, which includes a 15,000 lb. boat lift to accommodate a 30' vessel.

2. Close proximity to Atlantic Beach bridge allows for quick access to Atlantic Beach, Morehead City and Beaufort waterfronts (by boat or car!).

3. A 3-stop electric elevator shaft will be included with necessary electric to either install an elevator during construction or to add later.

SHOWBOAT
Cottages



WWW.LIVEOAKCOMMONS.COM

live oak commons

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3 THINGS YOU NEED TO KNOW ABOUT LIVE OAK COMMONS:

1. Hop on your bike and take a breezy ride to the Beaufort Waterfront, schools and parks. Plus, the Town of Beaufort has plans in the works for new paths and trails in close proximity.

2. Owners will have the choice of two exterior elevations (pictured to the left) and an optional 4th bedroom.

3. The premises will be surrounded with white picket fencing for privacy and security.

Live Oak
COMMONS

3 THINGS YOU NEED TO KNOW ABOUT INLET COVE:

1. These luxury townhomes are amongst a protected marina right out your back door, open-air clubhouse & outdoor pool overlooking the channel.

2. Elevator shaft will be installed as part of construction whether you choose to install one now or down the road!

3. Each townhome boasts an open concept floor plan with cottage style trim package.

INLET COVE
AT RADIO ISLAND

inlet cove

This unique destination on our coast has a fascinating backstory and a rich history that adds to its charm. It was originally called Inlet Island, but its name changed to Radio Island when a 280 foot radio tower was installed in 1947. It supplied local residents with their first ever radio station, providing music and memories for the local folks who grew up here in the 1950s and 60s.

This spot right off the beaten path remains a tucked-away treasure for visitors and residents and the townhomes offer privacy, security and a distinct luxe, coastal feel. With its own centrally located marina, day trips to Cape Lookout or Shackleford Banks are a breeze — cruise to downtown historic Beaufort a stone's throw away and tie the boat up for cocktails at sunset.

Make your own memories here and marvel at the view of the water and boats cruising by and take in the cool breeze and the serenity of the Crystal Coast lifestyle.

BUILD YOUR DREAM HOME

WWW.ROOSEVELT-COVE.COM

roosevelt cove

This exclusive neighborhood in Indian Beach is nestled halfway between Atlantic Beach and Emerald Isle on one of the narrowest spots on the island. It offers peace, privacy and proximity to both the ocean and the sound. The backdrop of lush vegetation provides additional beauty, protection from winds and is home to an abundance of wildlife.

The custom homes built by Sammy Ballou incorporate a coastal design philosophy using colors, textures and tones that provide a backdrop for the true focal point of this property—the views! The modern look and muted palette is to harmonize, not compete, with the spectacular vista out every door and window.

Roosevelt Cove's double lots offer an opportunity to share in the Crystal Coast lifestyle. Years spent, memories made and the ability to carry family traditions to the next generation are an intrinsic part of any heritage and the legacy of Roosevelt Cove.

ROOSEVELT COVE

WWW.TIDE-LINES.COM

tide lines

Driving over the Morehead City bridge looking toward the ocean, Tide Lines is easy to spot! The homes already built standout against panoramic water views in varying shades from sage to cerulean, highlighted with dots of white — the many boats either docked out front or cruising by.

Just off the beaten path, this locale is coveted for its privacy and quiet and the benefit of protected, deep water access. Each lot offers its own slip and lift to make day trips off-shore to fish or island hopping to Sugarloaf, Sand Dollar and Cedar Island a snap!

With both downtown Beaufort and Morehead City nearby, Tide Lines is the best of both worlds with peace at home and proximity to town, too, for fine dining, cute cafes and sweet boutiques. Tide Lines is... Crystal Coast goals!

TIDE LINES
RESIDENTIAL + BOATING COMMUNITY

welcome home!

Homes within these two developments have all been paired with their new owners – and we couldn't be more thrilled!

WINDFARE TOWNHOMES

Have you noticed 18 gorgeous cedar shake townhomes at the end of Old Causeway Road as you drive over the Atlantic Beach bridge? In 2019, ground broke on Windfare Townhomes and, now, it is a gorgeous waterfront community with backyard boat slips, covered porches for prime sunset viewing and panoramic water views that are some of the best on the island. Congratulations to these families on your new Windfare Townhome!

PROMISE LAND COTTAGES

Across town in Morehead City, a line of cottages have each found their new owners! Whether they are being used as a primary residence, vacation bungalow or rental opportunity, each of the six units at Promise Land Cottages serve a special purpose, complete with polished, modern finishes and a location that's hard to beat (just steps from Downtown Morehead City!).

WINDFARE TOWNHOMES

4 beds • 2.5 baths
1,900-2,200 SQFT
Check out the finished product at:
www.WindfareTownhomes.com

PROMISE LAND COTTAGES

3 beds • 2 baths
1,360-1,380 SQFT
Check out the finished product at:
www.PLCottages.com

Interested in a property like Windfare or Promise Land Cottages? We have the inside scoop. Contact us today!

252.518.5222
info@MaryCheathamKing.com

Q&A WITH MARY CHEATHAM

I WANT TO SELL MY HOME TO TAKE ADVANTAGE OF THIS HYPER SELLER'S MARKET, BUT WHERE WILL I GO?

Inventory is extremely low here in Carteret County and there are solutions that are available now AND in the works. Whether you're searching for a new construction townhome or a lot in which to build your dream home, we specialize in working with developers so we have the inside scoop!

DO YOU HAVE A PROPERTY FOR EVERYONE?

Yes! We have a large variety of new construction options that will fit all different types of buyers – those looking for full time homes, vacation spots, investment properties and everything in between! These developments are at all different price points and appeal to all different lifestyles, whether looking for a boater's paradise or an inland retreat! Location?

I'D LIKE TO MOVE INTO ONE OF THESE DEVELOPMENTS. DO I ACTUALLY NEED AN AGENT TO HELP ME PURCHASE?

Absolutely. No money is coming from your pocket to pay a buyer's agent commission – it comes from the seller. Plus, your agent will save you a tremendous amount of time by getting answers to your questions, filling out necessary paperwork and protecting you every step of the way. Because we keep our finger on the pulse of what's happening in our community, MCKRE buyer's agents relay brand new information to their clients often before anyone else knows!

HOW CAN I BE THE FIRST TO KNOW ABOUT NEW DEVELOPMENTS HERE IN CARTERET COUNTY?

Reach out to us. We know what's coming!

252.518.5222
INFO@MARYCHEATHAMKING.COM

Mary Cheatham KING
REAL ESTATE

"I always felt like I knew what was going to happen next."

125 PINEWOOD CIRCLE
ATLANTIC BEACH

Sold in **two** days for
100% of asking price!

"The most important asset of any successful company is its people. Their knowledge of their products and services, their understanding of the marketplace and how they engage with their customers are the measures of their success. The team at MCKRE measured up on all three accounts. They knew exactly how to stage, price and market my home, and I was informed and updated throughout the process through a combination of personal contacts and incredible systems technology. My home was sold quickly and MCKRE did all the heavy lifting. I would never buy or sell a home with any other realtor."

The Sink Family
2021 SELLERS

WWW.**MARYCHEATHAMKING**.COM
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