

# WINNING THE REVIEWS GAME

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What sites do we have reviews on and how many on each sites?

Site 1: _____	Total: _____
Site 2: _____	Total: _____
Site 3: _____	Total: _____
Site 4: _____	Total: _____
Site 5: _____	Total: _____

How many 5 star reviews do we have? \_\_\_\_\_

How many closings have we had YTD? \_\_\_\_\_

How many 5 Star Reviews have we received YTD? \_\_\_\_\_

Our Closed Unit to 5 Star Review Conv. % is \_\_\_\_\_

75% of Closed Units getting a 5 Star Review would be \_\_\_\_\_

Our Current Gap is... \_\_\_\_\_

Closed Units have we had in the last 7 days? \_\_\_\_\_

5 Star Reviews we have received in the last 7 days? \_\_\_\_\_

How many Closings are scheduled for this week? \_\_\_\_\_

How many 5 Star Review will we receive this week? \_\_\_\_\_