

# How hungry are you for the realization of your vision?

Tell me about a time you really wanted something... It could have been something big or something small but you wanted it bad. And you had no idea how you were going to get it but you knew in your heart you would and you did?

---



---



---



---

“He who has a why to live for can bear almost any how.”  
— Friedrich Nietzsche

## SCALE OF HUNGER

|          |                |               |               |          |
|----------|----------------|---------------|---------------|----------|
| Pathetic | Potential      | Possible      | Probably      | Powerful |
| I can't  | I won't I hope | I might I can | I will I must | Watch me |

“If I’ve learned anything in life, it is that if you believe something is possible, you tend to focus on the constructive means necessary to make that possibility a reality. I’ve also learned to believe the opposite. If you don’t think something is possible, then you will be blinded to the ways it could be done. It’s a self imposed blind spot.”

-Gary Keller

pg. 81 in the Millionaire Real Estate Agent